



Manufacturers & Exporters of Pharmaceutical & Healthcare Products

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CORPORATE PROFILE

About Us

Founded in 2012, Aaltop Healthcare Pvt. Ltd. is a trusted global pharmaceutical and healthcare company headquartered in Thane, Mumbai, India. With a strong export-driven model, Aaltop delivers affordable, high-quality healthcare solutions across Africa, Southeast Asia, CIS countries, and other emerging markets.

Vision

To become a globally recognized healthcare company delivering affordable, high-quality pharmaceutical and healthcare solutions across emerging and regulated markets.

Mission

- Expand global access to essential and speciality healthcare products
- Build long-term partnerships with distributors and healthcare institutions worldwide
- Ensure consistent quality, compliance, and timely delivery
- Continuously expand product portfolio aligned with global healthcare needs

PHARMACEUTICAL MANUFACTURING

Delivering High-Quality Medicines Worldwide

WHO-GMP Compliant | Quality Assurance | Advanced Technology | Expertise You Can Trust

QUALITY ASSURED
WHO-GMP
CERTIFIED
BETTER HEALTHCARE

QUALITY TODAY, HEALTHIER TOMORROW

Core Values

- Quality & Compliance
- Customer-Centric Approach
- Continuous Growth & Innovation
- Integrity & Transparency
- Global Mindset



Business Verticals

- **Pharma Formulations (AALTOP)** – Prescription (Rx), OTC, anticancer, and critical care medicines
- **APIs & Intermediates (AALCHEM)** – Active pharmaceutical ingredients and key starting materials
- **Surgical & Diagnostics (AALMED)** – Medical diagnostics, surgical disposables, nutritional supplements, hygiene products
- **Pharma Machinery & Allied Solutions (AALTECH)**–Pharma Machinery & Allied Solutions – Equipment and allied solutions supporting pharmaceutical manufacturing

Global Presence & Market Experience

- **Existing & Ongoing Markets:** Nigeria, Kenya, Mozambique, Mali, Myanmar, Turkmenistan, Singapore, Carribbean countries(West Indies),Micronesia
- **Past & Developing Markets:** Uganda, French West Africa, Philippines (upcoming operations)
- 500+ products registered across multiple countries
- Strong distributor and institutional relationships
- Expertise in diverse regulatory environments and multi-country supply operations



Manufacturing & Operations

Aaltop operates through a partner manufacturing network with reputed WHO-GMP compliant manufacturers across India.

These plants are PICS approved, EU GMP compliant, and approved in multiple African and Southeast Asian countries.

This model ensures scalability, cost efficiency, and access to a wide range of dosage forms and product categories.



Strategic Focus & Future Plans

- Expand into new international markets
- Increase product registrations globally
- Strengthen presence in Africa and emerging markets
- Enter regulated markets in a phased manner
- Establish own manufacturing facility aligned with global standards
- Explore acquisitions in diagnostics and surgical manufacturing
- Set up local operations and JV plants in Ethiopia & Myanmar



Commitment to Quality

- Aaltop Healthcare is committed to delivering products that meet International quality standards through:
 - Strict quality control processes
 - Regulatory compliance across markets
 - WHO-GMP compliant manufacturing



Leadership

Mr. Harish Guliani – Founder & Managing Director

Pharma Technocrat: M.pharm specialization in international business from NMIM over 20 years of pharmaceutical industry experience.

Global Exposure: Extensive marketing and operational expertise across CIS, Africa, Southeast Asia, and Middle East markets.

International Footprint: Resided in Africa for 12 years; Travelled to more than 60 countries worldwide, building sustainable business networks.

Domain Expertise: Skilled in production operations, formulation development, product management, and international business strategy.

Community Leadership: Charter President of Lions Club of Thane Urban (2021–23); currently serving in District leadership roles as part of the Global Service Team Governing Council, driving impactful social initiatives.

Mrs.Kiran Guliani – Director (Admin, HR & Logistics)

A Law Graduate with a Post Graduate Diploma in Computer Applications from NIIT She began her career in sales and marketing with leading media houses in India and abroad.

With more than a decade of experience, she built a reputation for achieving targets, winning awards and excelling in communication and people management.

Corporate Leadership

Bringing her rich experience into her own company, Aaltop Healthcare Pvt. Ltd. she plays a pivotal role in Administration, HR, Logistics, sourcing, and regulatory compliance.

She works alongside her husband, Lion Harish Guliani, Founder & Managing Director ,ensuring the company's operations remain efficient, compliant, and people-focused.

Our Core Team

Operations & Finance – Mr. Vinod Bhat

With over 30 years of experience in accounts and finance across diverse industries, including pharmaceuticals, Mr. Bhat ensures financial stability and operational efficiency.

Production Planning & logistic handling- Mr. Swapnil Masurkar

A seasoned professional with 15 years of industry experience, Mr. Masurkar heads production planning,inventory management, and purchase functions. He plays a critical role in coordinating with manufacturers to maintain seamless supply chains and ensure timely delivery of quality products.

Business Development – Mr. Manoranjan Mishra

He leads international business expansion and distributor partnerships, driving Aaltop's global presence.His strategic approach to market development strengthens relationships with partners and opens new opportunities across emerging geographies.

Art & Administration – Ms. Swati Bhosle

An accomplished artist and dedicated admin executive, She contributes to Aaltop's creative and operational excellence.

She looks after artwork design, ensuring brand consistency and visual appeal, while also supporting administration functions that keep day-to-day operations running smoothly.

Regulatory Affairs – Specialized Consultants

Our regulatory affairs are managed by expert consultants across diverse geographies, ensuring compliance with international standards. Their guidance enables smooth market entry and adherence to evolving global regulations

Strategic Consultant – Mr. Vijay Dhonde

An independent management consultant with over 28 years of leadership experience across organizations such as SSA Consulting Group, Godrej Aerospace, and Reliance Petroleum.

He brings a rare combination of strategic thinking and execution excellence.

Working closely with Aaltop, he enables:

- Faster growth with structured direction
- Stronger operations with practical implementation

Channel Partner & Consultant – Mr. Pawan Kumar

A management professional with 22 years of experience in the BFSI sector and business consultancy domain, he has successfully guided and supported various industries.

With hands-on expertise in international trade and exports.

He plays a pivotal role in strengthening Aaltop's business development initiatives and expanding global partnerships.

Community Service

Beyond business, Aaltop Healthcare is deeply committed to social responsibility.

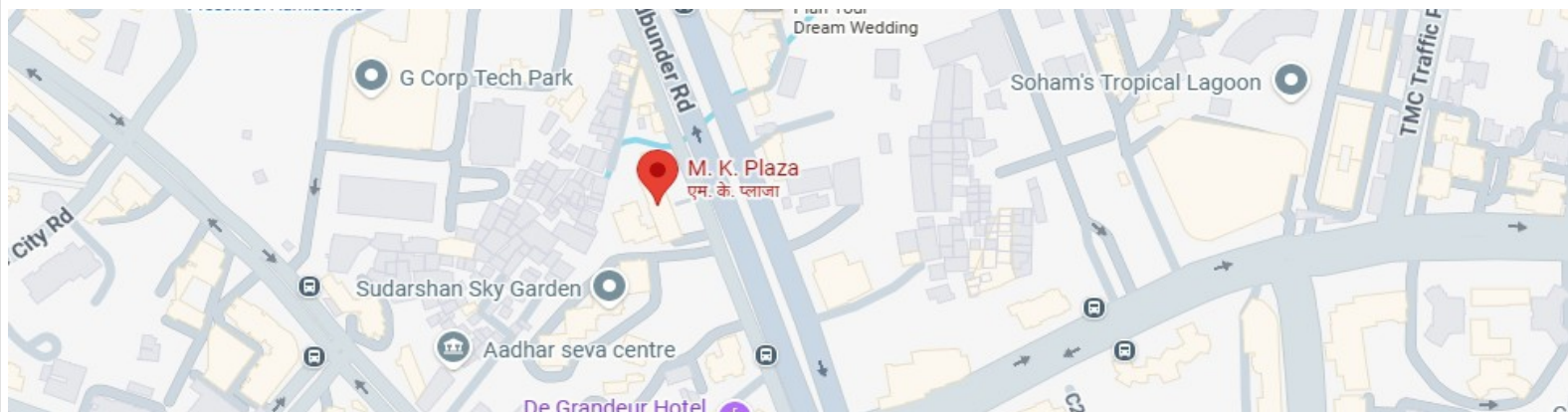
We actively support initiatives such as:

- Organise Medical camps and cancer screening programs
- Assistance to old age homes
- Healthcare outreach through Lions Club partnerships

Your trusted partner in pharmaceutical excellence

Aaltop Healthcare Pvt. Ltd. stands at the intersection of professional excellence and community service.

With a strong leadership team, diversified verticals, and a clear global vision, we are poised to make healthcare more accessible and impactful worldwide.



Aaltop Healthcare Pvt. Ltd.
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